



Sales Representative (m/f/d)

Berlin-Zehlendorf · Permanent contract · Full-time/Part-time

4cost GmbH develops and distributes innovative software solutions for the creation of consistent cost calculations from the early concept phase. For this purpose, 4cost relies on a worldwide unique combination of scientifically validated parametric and classical bottom-up costing. Our enterprise applications are used worldwide in companies in the private and public sectors. With the help of multidimensional calculations, the 4cost tools enable cost clarity throughout the entire product life cycle. With the knowledge from over 2,500 projects, we develop the global costing standard.

Your tasks

- Customer acquisition
- Direct contact by arranging appointments with our prospects and customers
- Presentations with technical aids and demonstration of the 4cost software
- Negotiations and contract initiation
- Care and further development of our existing customers

Our requirements

- Degree in business administration or alternatively commercial apprenticeship
- Experience in the sale of products and services requiring explanation
- Business fluent in English
- Willingness to travel and driving licence
- Ability to be self-motivated
- Confident and competent appearance
- Entrepreneurial, sales-oriented thinking
- Establishment of long-term customer relationships
- Independent and conceptual thinking

We offer

- In addition to a fixed salary, a high variable commission share
- Varied, challenging and interesting field of activity
- Independent working
- Small and agile team
- Home office is partly possible
- Individual training and career development
- A pleasant and familiar working atmosphere

Are you interested?

Then send us your complete application documents, stating your salary expectations and earliest possible starting date, by e-mail to bewerbung@4cost.de

We look forward to receiving your application!

Contact

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